

9/19/2017

Ken Carter
Director of Purchasing
Paradise Valley Unified School District 69
15002 N. 32nd Street
Phoenix, AZ 85032-

Dear Mr. Carter:

We propose to furnish all of your requirements as selected from our catalogs and web site for the period of 11/17/2017 to 11/17/2018, all in accordance with the following terms and conditions.

- a) A minimum annual purchase guarantee of \$500 is required to keep this agreement active.
- b) Purchase orders shall be issued to cover requirements from time to time and shall reference to this Proposal No. **P106251**
- c) Prices shall be as listed on our website less a **5% discount**. Furniture items and Distance Learning kits are excluded from our discount offer.
- d) Our web site, www.carolina.com, offers the ability to receive your contract pricing, use a Purchase Order, and receive tax-exemption if qualified. To enable these features on your Carolina Online Account, please call Customer Service at 800.334.5551 (8am to 8pm, ET, Monday-Friday) before creating your own Carolina Online Account.
- e) On orders of \$200.00 or more, prices will be freight prepaid except on living, perishable, hazardous chemicals, kits containing hazardous chemicals, drop ship items, and preserved specimens. Freight prepaid shipments are cheapest/best way. Motor freight shipments are dock delivery only. Inside delivery for motor freight shipments and expedited shipping methods are an additional charge. Shipping and handling charges will be added to all orders less than \$200.00.
- f) This proposal cannot be used in conjunction with any other bid responses, phone or written quotations, price agreements or promotions. **GEMS®, Math-Out-of-the-Box™, STC™ and STC/MS™ kits, refurbishment sets, Building Blocks of Science®, and printed materials will be sold at list price with no discount and freight charges will be added to the billing invoice.**
- g) Invoices shall be rendered for each individual shipment with corresponding packing list included with each delivery. Our terms are net 30 days.
- h) Please provide, upon award of contract, a list of all schools and addresses participating in this contract. This information is very important and will insure all schools receive contract pricing.
- i) A form has been included with this proposal letter to help facilitate this request. Please photo copy the form if more sheets are needed. If your school district already has a separate form of

all participating schools please feel free to use it, and discard the form we have included. Please mail or fax the forms to the address or fax number at the top of the form, Attn. Quotation Department.

We are pleased to submit this proposal with our assurance that the basis of the prices offered and the method of billing will afford you the lowest cost, inasmuch as all guess-work and contingencies to cover estimated weight and transportation costs, normally considered in specified quotation, are eliminated.

Your interest is appreciated, and we hope that we may be of assistance to you in the future. Please make sure our Proposal Number **P106251** appears on all purchase orders and correspondence.

Sincerely,

A handwritten signature in black ink that reads "E Stanfield". The signature is written in a cursive style with a large, stylized "E" and "S".

Elizabeth Stanfield
Contract and B2B Manager

**Quotation Department
Carolina Biological Supply Company
2700 York Road
Burlington, NC 27215-3398**

Phone: 800-334-5551

Email: quotations@carolina.com

Fax: 336-538-6330

**School Participation Listing Form
Contract # P106251
Attn: Elizabeth Stanfield**

Name _____
Institution _____
Address _____
City/ST/Zip _____

Name _____
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Address _____
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